



42nd Annual Trade Show – September 8, 2010, Long Beach Convention Center

About Our Seminars!

Legal Track

- 10:00 **“Don’t Let Your Tenants Make a Monkey Out of You!”**
Legalities of tenant screening and criminal checks
Steve Duringer
Mike Brennan
Duringer Law Group
Booth 227
- 11:30 **“Stop the Elephants from Stamping”**
How to deal with problem tenants and legally defend yourself
Dennis Block
Dennis P. Block & Associates
Booth 331
- 1:00 **“Taming the Lions!”**
Conflict resolution between landlords and tenants
Chris Evans
Kimball, Tirey & St. John
Booth 425
- 2:30 **“Harmony Under the Big Top”**
Managing the manager
Christine Baran
Fisher & Phillips
Booth 203
- 12:30 **“Be the Ringmaster of Your Own Financial Future!”**
Wealth management strategies
Jim and Lorraine Conaway
Conaway & Conaway
Booth 128
- 1:30 **“Being a Mime Won’t Help You Clean Up Nuisances on Your Property”**
Laurence Lishner
Landlord Legal Services
Booth 332

Management Track

- 10:00 **“Don’t Clown Around With Your Financial Future!”**
Real estate cycles and trends, where are we now?
Rusty Tweed
Tweed Financial Services
Booth 320
- 11:30 **“Walking A Tight Rope”**
How to prepare for city inspections
Zoran Windrich
Windrich Group
Booth 314
- 1:00 **“Don’t Turn Your Business Into a 3-Ring Circus!”**
Applicant screening for the perfect resident
Gary Glucroft
The Screening Pros
AACSC Booth
- 2:30 **“What To Do When the IRS Circus Comes to Town”**
75 tax deductions for the real estate industry
Tony Watson
Robert Hall & Associates
Booth 305

Workshops

- 2:30 **“You Shouldn’t Need to Shoot a Man Out of a Cannon to Fill Your Empty Units”**
30 tips in 30 minutes for effective leasing
Lucille Aresco-Crowley
Beachfront Property Management
AACSC Booth
- 3:30 **“Section 8: A High Wire Act or a Sound Business Decision?”**
Vouchers can be a boon or bust depending on the landlord
Helen Grayce Long
Fast Eviction Service
Booth 211

Maintenance Mania – 10:30-12:30

www.aprt-assoc.com